



The Zeno Expense express offer

Supporting Australian and New Zealand businesses

Serko is stepping into the challenge of helping businesses manage their way through this crisis by making it easy to deal with the business challenge of cost management.

We've waived the upfront set-up costs (a \$7,500 saving) and developed a low touch, fast-track implementation program. We're giving a free month so you can get a handle on things, get your employees set up and get your expenses under control. And we've removed any lock-in terms, so there are no minimum contract terms, no minimum users. You simply pay for the usage you want, for as long as you want.

1. Get control over work-from-home expenses

Whether it's reimbursement for data plans, print cartridges or lunches that used to be served in your workplace, the percentage of your workforce that now needs to submit claims probably just grew dramatically. It is vital you get visibility over this spend before it spirals out of control.

2. Demonstrate strong financial management

When applying for any kind of financial assistance you will need to demonstrate that robust financial management is in place. An expense management system is one of the most effective and tangible expenditure controls to visibly demonstrate spend control.

3. Avoid nasty surprises

With tightening cashflows, you need your expense management to get real-time; this is not the environment that you want to be getting surprises that throw you outside your thresholds. Getting claims for thousands of dollars of expenses 30 to 60 days after the money has been spent can throw any budget off balance. An expense management system that supports line-item submission instead of month-end expense reports gives real-time visibility and control.

What is the offer?

- ✓ \$0 dollar implementation (normally \$7,500+)
- ✓ Fast-tracked implementation process
- ✓ No cost for first month/30 days free usage to get on top of your expenses
- ✓ No minimum usage commitment and no minimum contract length
- ✓ Ongoing cost of \$10 per active user/month – you only pay for usage for staff who use it in any given month

What is the Product Offering?

Zeno Expense – a full-featured expense offering with an 'Express' implementation program designed for rapid deployment and uptake with minimal overhead for customers.



Express configuration – simply add cost centers, GL codes, approvers and users and away you go



8 week implementation program condensed into 2 days



Additional modules (e.g. international entity or subsidiary site packs) available at extra cost

Capture spend as it happens

Say goodbye to the monthly expense claim grind with line-item submission for real-time expense processing. Use the mobile app to capture receipts on the fly and email or upload invoices. Powerful cloud processing extracts key data like vendor, amount, date and tax breakdown to remove data entry.

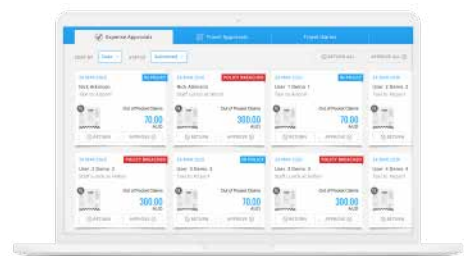


Streamlined approvals

Business managers approve items directly from email or in the app, with intelligent out of policy notifications. Zeno automatically detects out-of-policy expense items and potential duplicates, flagging them for easy identification by approvers.

Control and Visibility

Zeno takes away the guesswork and provides managers, approvers and finance teams with a full suite of analysis tools that help them to run their budgets more effectively, identify problem areas, and optimize expense policies – with detailed data for tracking tax compliance and policy violations.



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